

SOFT CORPORATE OFFER

We, acting on behalf of our Principal Seller, with full legal corporate authority and under penalty and perjury hereby confirm our interest and that we are ready, willing and able to sell the products as described below and enter into Sales and Purchase Agreement with the Buyer for Immediate Spot and Contract Sales. The supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity:	50,000MT – 100,000MT – Per Month
FOB Price:	Gross \$ 380- Net \$ 370/ CIF Price: Gross \$ 440- Net \$ 430
Quality:	SGS or similar inspection
Commissions:	\$5 Buy side (open) Seller side \$5 (closed)
Payment Term:	MT103
Loading Port:	Vladivostok / Novorossiysk/Primorsk

MAZUT 100 GOST–10585 75 RUSSIAN ORIGIN

Minimum Quantity:	50,000MT – 100,000MT – Per Month
Price:	Gross \$280 - Net \$270/CIF Price: Gross \$ 340- Net \$ 330
Quality:	SGS or similar inspection
Commissions:	\$5 Buy side (open) Seller side \$5 (closed)
Payment Term:	MT103
Loading Port:	Vladivostok / Novorossiysk

GASOLINE 93 OCTANE

Minimum Quantity:	100,000MT – 500,000MT – Per Month
Price:	Gross \$ 300- Net \$ 290/CIF Price: Gross \$ 350- Net \$ 340
Quality:	SGS or similar inspection
Commissions:	\$5 Buy side (open) Seller side \$5 (closed)
Payment Term:	MT103
Loading Port:	Vladivostok / Novorossiysk/Primorsk

CST-180 FUEL OIL

Minimum Quantity:	100,000MT – 500,000MT – Per Month
Price:	Gross \$ 270 - Net \$ 260/CIF Price: Gross \$ 320- Net \$ 310
Quality:	SGS or similar inspection
Commissions:	\$5 Buy side (open) Seller side \$5 (closed)
Payment Term:	MT103
Loading Port:	Vladivostok / Novorossiysk/ Primorsk

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

Minimum Quantity:	1,000,000BBL 5,000,000BBLPer Month
Price:	Gross \$ 46 - Net \$ 42/CIF Price: Gross \$ 58- Net \$ 54
Quality:	SGS or similar inspection
Commissions:	\$2 Buy side (open) Seller side \$2 (closed)
Payment Term:	MT103
Loading Port:	Primorsk/Novo

LIQUEIFIED PETROLEUM GAS GOST 20448-90 (LPG)

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$ 300- Net \$ 290. /CIF Price: Gross \$ 340- Net \$ 330
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk / Primorsk

RUSSIA EXPORT BLEND CRUDE OIL GOST 51858

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$ 230 - Net \$ 220. /CIF Price: Gross \$ 250- Net \$ 240
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk

D6 FUEL OIL

Minimum Quantity: 20000000 - 10000000 Gallons
Price: \$ 1.37- 1.44
Quality: SGS or similar inspection
Commissions: 0.3 cent Buy side (open) Seller side 0.3 Cent (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk/ Primorsk

DESIEL GAS OIL ULTRA – LOW SULPHUR DIESEL 50 PPM/ EN590

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross: \$ 300- Net \$ 290 /CIF Price: Gross \$ 340- Net \$ 330
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed))
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk

BITUMEN / PETROLEUM ASPHALT

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$ 310 - Net \$ 290. /CIF Price: Gross \$ 340- Net \$ 330
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk / Primorsk

UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$ 240 - Net \$ 230/CIF Price: Gross \$ 300- Net \$ 290
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk /Primorsk

IFO380 (MARINE OIL)

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$240 - Net \$ 230/CIF Price: Gross \$ 280- Net \$ 270
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk / Primorsk

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Gross \$ 340 - Net \$ 330. /CIF Price: Gross \$ 380- Net \$ 370
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk
Destination Port: FOB/ Rotterdam

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: 1,000,000BBL – 5,000,000BBL – Per Month
Price: Gross \$ 44- Net \$ 40. /CIF Price: Gross \$60 - Net \$ 56
Quality: SGS or similar inspection
Commissions: \$2Buy side (open) Seller side\$2 (closed)
Payment Term: MT103
Loading Port: Primorsk

RUSSIA LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: 100,000MT – 500,000MT – Per Month
Price: Price: Gross \$ 300- Net \$ 290. /CIF Price: Gross \$ 350- Net \$ 340
Quality: SGS or similar inspection
Commissions: \$5 Buy side (open) Seller side \$5 (closed)
Payment Term: MT103
Loading Port: Vladivostok / Novorossiysk / Primorsk

Minimum Quantity: 50,000 MT per month per contract, order over 1 Million MT/month – US \$ 10 discount
Contract Term: 12 months minimum (with rolls and extensions)
Listed Products: Can be extended with the buyer target price
Payments Term: Documentary letter of credit as agreed between seller and buyer, established by a top Prime bank for 100% invoice value, payable at sight against shipping documents.
Performance Bond: 2% by the Seller
Commission: 10usd (50% buyers side / 50% sellers side)
POP: Provided Bank to Bank as per documents list in contract Inspection: By SGS

Guidelines to note when preparing documents ICPO / LOI

1. Freshly dated (not older than 7 working days)
2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead we need complete company name, address, phone number, fax number and email address
3. The information's must be detailed and we need a specification
4. The ICPO / LOI must be addressed to the Seller
5. Bankers information must be the same as the to the company ordering and as stated in the letter Head, if different, then it must be accompanied by a letter of the owners of the bank account attached to the ICPO stating their authorization of the purchase
6. The documents must be signed and sealed

NOTE: CI, DIP&PAY PROCEDURE ARE FOR FIRST LIFT AND ALL FIRST LIFT MUST BE FOB RUSSIA PORT AFTER SUCCESSFUL LIFT, WE ACCEPT CIF ON ONLY CONTRACT BASES.

CI, DIP&PAY PROCEDURE

1. Buyer issues "ICPO" to Seller, along with Corporate Profile and Scan Passport Copy of CEO.
2. Buyer issue TSA (Tank Storage Agreement) to show tank is secured for product injection. Seller verifies Buyer tank readiness
3. Seller issues draft contract with commercial invoice to Buyer, Buyer Signs and returns to Seller for final endorsement. NCNDA is signed and endorsed by parties involved.
4. Buyer provides Seller TSA (Tank Storage Agreement) after approval of Tank Farm by seller, Buyer provide TSR (Tank Receipt) and AIT (Authorization to Inspect Storage Tank) in PORT and vessel information with port clearance and documents.
5. Seller injects lift-able quantity into Buyer's Storage Tanks
6. Seller issues Full POP (Sent by secure E-Mail) including DTA- Dip Test Authorization, Indigenous Analysis Report of the product.
7. Seller transfers lift-able quantity from Buyer Tanks to Buyer vessel at PORT, Buyer conduct Dip Test on loaded quantity and SGS.
8. Upon confirmation of ACT of TRANSFER in Buyers Name payable by Seller, Seller issues to the Buyer, Title of Ownership Certificate to be followed by all export documentation. Buyer pays Seller for lift-able quantity via SWIFT MT103 AFTER Buyer receives POP documents from Seller (Sent by Courier).
9. Transaction repeats (clause 6. – 7. above) per the lift schedule in the Sales and Purchase agreement(Contract) signed endorsed by the Buyer and Seller.

CONTRACT PROCEDURES FOR CIF

1. Seller and Buyer sign the Sales Purchase Agreement (SPA) and deposit in their respective banks as hard copies.
2. Buyer shows ready, willing and able to purchase product via Proof of Funds (POF). The format for the POF is available on request; mode of transmission will be by swift MT-799 or MT-760.
3. Seller, upon receipt of POF from Buyer's bank, nominates and loads vessel with product in the name of the buyer and transmits the shipping documents to the buyer.
4. Buyer upon receipt and confirmation of POF, within three (3) banking days, issues confirmable, irrevocable, transferable Standby Letter of Credit (SBLC) via MT103 Message Field in favour of Seller and validity to cover 25 - 45 banking days (depending on buyers discharge port). The LC must come from a top US/European Bank. (LC format is available on request).
5. Within ten (10) banking days of Ill above, Seller furnishes CPA & Q88 and the following documents to Buyer and/or Buyer's bank:
 1. **Clean - on - board ocean Bills of Lading**
 2. **Certificate of quantity (SGS or equivalent)**
 3. **Certificate of Analysis (optional)**
 4. **Certificate of Origin**
 5. **Certificate of Quantities**
 6. **Seller's commercial invoice**
 7. **Vessel ullage report {optional}**
 8. **Receipt of samples (optional)**
 9. **Cargo Manifest**
6. After the vessel has discharged its cargo at Buyer's designated port outlined above and Buyer has received the Discharge Report as shall be confirmed by the captain of the vessel, including all relevant documents resented by the Seller after the time of cargo delivery as required by the LC, Buyer must make payment by KTT Wire Transfer to Seller's Bank Account payable at it's counter for this transaction and to beneficiaries named for fees in Master Fee Protection Agreement in the SPA.
7. Payments are made by Swift Wire Transfer directly to the Seller's bank accounts and commission agents as stipulated in the MFPA in this SPA within three (3) international banking days after product delivery and discharge at Buyer's nominated port of discharge against presentation of stated shipping documents (non negotiable copies) at Buyer's bank.

Useful Information for Buyer

The seller/Title Holder can take multiple buyers as allocation remains very large, until sold out. If we can get your documents (ICPO, CP, BCL and NCNDA/IMFPA) in today the mandate will expedite the Due Diligence on your application within 24hours as there is a dedicated team doing DD. That means you can have your CI within 2 days depending on the Time zone if your DD is positive. The seller then starts Popping the fuel. Once you have done the CI you then get a partial POP. After you have signed the hard copy contract. Buyer Side commission Share formula for IMFPA.